

ENGEL & VÖLKERS
ROBERTO "BETO" MONTANO

Roberto Montañó

Managing Broker | Community Leader | Commercial Real Estate Expert





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Rooted in Chicago’s historically rich Pilsen neighborhood, I am more than a resident; I am also a cornerstone of the community. As a founding member of Chicago’s Mexican Cultural Committee and a public servant, my story is woven into the fabric of the city I love.

My deep connection to Chicago extends beyond Pilsen from my time serving in the Military in Fort Sheridan, so I am equally at home throughout the North Shore. Whenever I travel, I am almost instantly homesick, even if I am going somewhere amazing because I truly love Chicago...the food, the friends, the festivals all summer long. Chicago has got it all!

Real estate isn’t just my business...it is my passion. I love playing a crucial role in people’s lives during a significant moment. I am dedicated to getting up every day and delivering for my clients. Their satisfaction drives me to constantly refine my skills and expand my knowledge.

As a professional, I train rigorously and am constantly seeking out coaching in order to grow stronger for my clients. Learning is forever because the game is never-ending. I work this hard because that is what it takes for me to be an absolute champion for my clients.

Awards & Recognitions



A FOUNDATION OF SERVICE AND DISCIPLINE

Beto served eight years as a U.S. Army Medic. He brings that same thoughtful, caring, and disciplined approach to his real estate practice.

ADVOCACY AND PUBLIC SERVICE

His record of advocacy and public service includes staffing the Financial Services and Veterans Affairs Committees in the 106th, 107th, and 108th U.S. Congress. He also served on Mayor Daley's Advisory Council on Latino Affairs and is a founding member of Chicago's Mexican Cultural Committee.

EDUCATION AND LEADERSHIP

In addition to a degree in Nursing, Beto holds degrees in both Economics and Psychology, as well as a Master's in Business Administration. Well versed in public policy, he serves as a Senior Advisor to the Latino Leadership Council.

PARTNERSHIP AND PURPOSE

Beto's deep relationships, steady influence, and tireless advocacy make him a valued partner. Off duty, he enjoys reading, thrifting, judo, and chess. His guilty pleasure is karaoke with friends.

What I Do

- 01 **Guide buyers through complex decisions**
- 02 **Position sellers for maximum value**
- 03 **Manage risk, timing, and negotiations**

Who I Help Most

- 01 **Growing families**
- 02 **Downsizers**
- 03 **Executives relocating**
- 04 **First-time investors**



How I Create Value

- 01 **Process-driven approach**
- 02 **Education before decisions**
- 03 **Strong professional network**



Best Referrals

- 01 **Life changes with confusion**
- 02 **Job relocations with time pressure**
- 03 **Inherited properties needing a plan**



How to Refer Me

- 01 **Make an introduction**
- 02 **Set a short call**
- 03 **I take it from there**



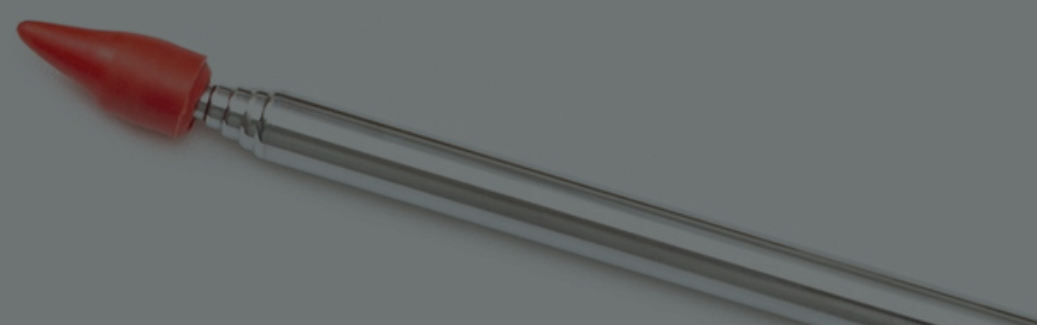
Closing

- 01 **I protect people during big decisions**
- 02 **Thank you for your trust**





Q&A SESSIONS





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When you're ready to go, you got a guy. Call Beto.

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